

Ships Store **Bulletin**

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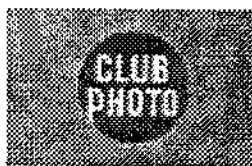
3280 Virginia Beach Blvd., Virginia Beach, VA 23452-5724

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ONLINE FILM PROCESSING & INTERNET BASED PHOTO SHARING SERVICE

(<http://navyhome.clubphoto.com>)



Eurpac Warehouse Sales, Inc. and Club Photo, Inc. are offering a new exciting program to ships stores. This unique service should have a very positive impact on your crew members quality of life, particularly when deployed and away from home. Details of this program are:

- ◆ Eurpac Warehouse Sales, Inc. will offer ships stores an easy to use "Digipak Kit" which will be available on the Automated Ships Store Afloat Catalog Listing (ASL). The kit consists of one roll of 35mm, 24 exposure, 200 speed film and one mailing envelope. Ordering information is available in ASL under Eurpac Warehouse Sales, Inc. listing (SSD-213-00-94) as follows:

<u>UPC#</u>	<u>S/N</u>	<u>DESCRIPTION</u>	<u>CASE PACK</u>	<u>ZONE COSTS</u> <u>A.B.D.G.H.I C.F.I.*</u>
0-51122-38849-1	370000-0152	Film, Digipak Kit (online film processing)	30	\$2.65 \$2.72

- ◆ Once a Digipak Kit is purchased in the Ships Store, customers will mail their finished 35mm film roll of film to Club Photo at the address provided on each envelope. When the customers film is received by Club Photo, it is processed and placed on the Club Photo Navy web site (<http://navyhome.clubphoto.com>) within 2 days of receipt. Also, an index print of the customers photos and negatives are mailed back to the customer at that same time. Additionally, the customer will receive an email notification to inform them their photos are available online.
- ◆ The customer can now access their processed photos online via an individual customized photo album and private account which is established when logging onto the Club Photo Navy web site. Information for individual Club Photo memberships may be obtained from the web site.

- ◆ Members may purchase only the photos they want printed using their personal credit card. Only high resolution processing and quality Kodak paper is used when printing photos. Members have the ability to buy any size photo, multiple selections of the same photos and various gift items with photos imprinted or screen printed on the merchandise. Members also have "free" online sharing abilities so photos may be made available to family and friends anytime, anywhere. Members must provide photo album visitors with their personal access information (i.e., member account number and pass word). Visitors can then view the members photo album and purchase photo prints and gifts.
- ◆ Members (Ships Store Customers who purchased their initial kit in the Ships Store) and their visitors/guests who purchase from this Club Photo Navy web site will receive (8%) off the published cost price (excluding shipping & handling fees). Members may also purchase additional film and mailing envelopes online.
- ◆ On a quarterly basis, Eurpac Warehouse Sales, Inc. will provide a (5%) commission check (excluding shipping & handling fees), based on all Member/visitor sales purchased from this web site, to the Navy Exchange Service Command (NEXCOM), Ships Store Program broken down by participating ships. NEXCOM will distribute each ships (5%) commission portion to them according to established Ships Store procedures.

Some further information about Club Photo, Inc. is as follows:

Club Photo provides a fun place for friends and family to capture, share and relive life's special moments. The Club Photo community (Club Photo Navy) offers film developing, sharp prints, special photo gifts, electronic photo greeting cards, and a free personal photo web site to help users share the magic of pictures.

Club Photo's innovative pick your photos service allows users to send in film, share selected photos online in free digital "photo albums", and only order the prints they want. The company's free software tools allow users to easily organize and annotate albums on the Palm, Visor, Windows PC, or Apple platforms, then share them on a their own Web site for all to enjoy with a few clicks of the mouse.

This is a great service to offer your crew! Contract your Eurpac Warehouse Sales, Inc. representative today to order your Digipak Kits!